

BOARD OF COOPERATIVE EDUCATIONAL SERVICES SECOND SUPERVISORY DISTRICT COUNTIES OF MONROE AND ORLEANS

There will be a Regular Meeting of the Monroe 2-Orleans Board of Cooperative Educational Services on Wednesday, January 17, 2024, at 6:00 pm at the Richard E. Ten Haken Educational Services Center, 3599 Big Ridge Road, Spencerport, NY 14559

Anticipated Executive Session immediately following the regular board meeting to discuss the employment history of a particular person(s) and Operation & Maintenance and Security Negotiations Data

BOARD MEMBERS

Dennis Laba, President R. Charles Phillips, Vice President John Abbott Cindy Dawson Kathleen Dillon Trina Lorentz Gerald Maar Michael May Heather Pyke

AGENDA

- 1. Call the Meeting to Order
- 2. Pledge of Allegiance
- 3. Agenda Item(s) Modifications
- 4. Approval of Minutes: December 20, 2023, Regular Meeting Minutes
- 5. Public Interaction
- 6. Financial Reports
 - 1. Resolution to Accept Treasurer's Report
 - 2. Resolution to Accept WinCap Reports
 - 3. Internal Claims Exception Log
 - 4. Quarterly Contractor Report
- 7. Board Presentation CWD (Center for Workforce Development) Budget and Program
 Update CWD Director Shawna Gareau-Kurtz and Assistant Director
 Rebecca Horowitz.
- 8. Old Business
- 9. New Business
 - 1. Resolution to Approve Right of Entry and Use Agreement at Rochester Tech Park
 - 2. Legislative Breakfast Attendance
 - 3. Annual Meeting Preparation
 - 4. Harris Beach Education Law Transition
 - Resolution to Create a New Position
- 10. Personnel and Staffing
 - 1. Resolution to Approve Personnel and Staffing Agenda

11. Bids/Lease Purchases

- 1. Resolution to Accept Cooperative Health and Safety Supplies
- 2. Resolution to Accept Cooperative Custodial Supplies
- 3. Resolution to Accept Cooperative Printer and Copier Supplies
- 4. Resolution to Accept Board Resolution for the Dream Consortium

12. Executive Officer's Reports

- 1. Albany D.S. Report
- 2. Local Update

13. Committee Reports

- 1. Labor Relations Committee
- 2. Legislative Committee
- 3. Information Exchange

14. Upcoming Meetings/Calendar Events

| January 17 | Noon | MCSBA Labor Relations Committee Meeting (DoubleTree) | |
|------------|---------|--|--|
| | 6:00 pm | Board Meeting (ESC, Board Room) | |
| January 24 | Noon | MCSBA Steering Committee Meeting (DoubleTree) | |
| January 31 | Noon | MCSBA Legislative Committee Meeting | |
| February 3 | 8:30 am | MCSBA Legislative Breakfast (Shadow Lake) | |
| February 5 | 9:00 am | MCSBA Legislative Committee - Debrief Table Leaders (Zoom) | |
| February 7 | Noon | MCSBA Information Exchange Committee (DoubleTree) | |
| February14 | Noon | MCSBA Labor Relations Committee (Double Tree) | |
| | 5:45 pm | MCSBA Executive Committee Meeting | |
| | 6:00 pm | Board Meeting (ESC, Board Room) | |

15. Other Items

16. Executive Session

Resolution to adjourn to adjourn to executive Session to discuss the employment history of a particular person(s) and Operation & Maintenance and Security Negotiations Data

17. Adjournment

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| 1. | Call the Meeting to Order |
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| 2. | Pledge of Allegiance |
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| 3. | Agenda Item(s) Modifications |
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| 4. | Approval of Minutes: December 20, 2023, Regular Meeting Minutes |
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BOARD OF COOPERATIVE EDUCATIONAL SERVICES SECOND SUPERVISORY DISTRICT COUNTIES OF MONROE AND ORLEANS

MINUTES

of the Regular Meeting held on Wednesday, December 20, 2023, at 6:00 p.m. at the Richard E. Ten Haken Educational Services Center, 3599 Big Ridge Road, Spencerport, New York 14559

Members Present

Dennis Laba, President Gerry Maar R. Charles Phillips, Vice President Michael May John Abbott Heather Pyke Kathleen Dillon

Absent: Cindy Dawson, Trina Lorentz

Staff Present

Jo Anne AntonacciMarijo PearsonKaren BrownSteve RolandStephen DaweMichelle RyanIan HildrethTom Schulte

Kelly Mutschler

- 1. The meeting was called to order by President Laba at 6:00 pm.
- 2. Pledge of Allegiance
- 3. <u>Agenda Modification</u> There were no agenda modifications.
- 4. Approval of Minutes

Resolved: To Approve the Minutes of the November 15, 2023, Regular Meeting Moved by K. Dillon, seconded by J. Abbott; passed unanimously

- 5. There was no public interaction.
- 6. <u>Financial Reports</u>

Resolved: To Accept the Treasurer's Report as presented Moved by M. May, seconded by K. Dillon: passed unanimously

Resolved: To Accept the WinCap Reports as presented Moved by K. Dillon, seconded by J. Abbott; passed unanimously

- 7. Board Presentation Safety and Security Coordinator Doug Comanzo provided the board with a safety and security update. The board asked questions and thanked Mr. Comanzo who then left the meeting at 6:21 pm.
- 8. Old Business
- 9. New Business
 - 1. Resolved: To Accept Single Audit Report for Year Ended June 30, 2023 Moved by K. Dillon, seconded by M. May; passed unanimously

2. Resolved: To Accept Extra Classroom Activity Funds Financial Report for year ended June 30, 2023

Moved by M. May, seconded by J. Abbott; passed unanimously

3. Resolved: To Accept Corrective Action Plan for the year ended June 30, 2023 Moved by J. Abbott, seconded by K. Dillon; passed unanimously

4. Resolved: To Waive the Second Reading of Policy 6463 Title IX and Sex Discrimination

Moved by M. May, seconded by J. Abbott; passed unanimously

Resolved: To Approve the changes to Policy 6463 Title IX and Sex Discrimination Moved by K. Dillon, seconded by M. May; passed unanimously

5. BE IT HEREBY RESOLVED THAT THE Monroe 2 Orleans Board of Cooperative Education approves the Center for Workforce Development creating and providing the following job training programs: Paraprofessional, Hospitality and Tourism in accordance with the New York State Education Department requirements to be eligible for EPE Funding; and

WHEREAS the job training programs will be in accordance with Education Law 4602; and WHEREAS the District Superintendent is charged with the responsibility to ensure the job training programs for purposes of EPE Funding are conducted in accordance with applicable New York State Laws and Regulations.

Moved by K. Dillon, seconded by J. Abbott; passed unanimously

6. Resolved: To Accept the \$5,000.00 donation from the Donald F. And Maxine D. Davison Foundation

Moved by J. Abbott, seconded by M. May; passed unanimously

7. Resolved: To Accept Donation of Eva HandiCare Full Patient Lift from Craigmile Health Solutions

Moved by H. Pyke, seconded by K. Dillon; passed unanimously

- 8. Resolved: To Accept Donation of 15 Cut Pine Trees from Stokoe Farms Moved by M. May, seconded by K. Dillon; passed unanimously
- 9. Clerk will contact absent board members who have not had the opportunity to participate in application review to check interest. Dennis Laba and Kathy Dillon have volunteered to review in the event absentee members are not able to participate

10. <u>Personnel and Staffing</u>

1. Resolved: To Approve the Personnel and Staffing Agenda as presented Moved by K. Dillon, seconded by H. Pyke; passed unanimously

11. Bids/Lease Purchases

Resolved: To Accept the bid recommendations and awarding of the following bids and lease purchases as presented:

1. COOPERATIVE SCHOOL LUNCH PAPER AND PLASTIC SUPPLIES

Bid #RFB-2073-23

Regional Distributors, Inc. \$1,151.60

 COOPERATIVE FOOD SERVICE EQUIPMENT REPAIR, MAINTENANCE AND INSTALLATION SERVICE

Bid #RFB-2078-23

Wolf Mechanical Services, LLC \$12,580.00

(refrigerated)

Monroe Piping and Sheet Metal \$13,690.00

(non-refrigerated)

3. COOPERATIVE PLUMBING REPAIR, MAINTENANCE AND INSTALLATION SERVICE

Bid #RFB-2077-23

Monroe Piping & Sheet Metal, LLC \$31,304.00

4. COOPERATIVE HVAC REPAIR, MAINTENANCE AND INSTALLATION SERVICE

Bid #RFB-2075-23

Wolf Mechanical Service \$28,420.00

COOPERATIVE ELECTRICAL REPAIR, MAINTENANCE AND INSTALLATION SERVICE

Bid #RFB-2076-23

Rath Electric, Inc. \$28,434.28

6. COOPERATIVE ELECTRIC SUPPLY

Bid #RFB-2074-23

Energy Cooperative of America Actual Usage

SCHOOL BUS TRANSPORTATION

Bid #RFB-2081-23

Ontario Bus Inc.

- 20 Passenger Bus: Fixed Rate: Rate/Hour \$69 and Rate/Mile \$4.45
- Wheelchair Bus: Fixed Rate: Rate/Hour \$69 and Rate/Mile \$4.45
- 32 Passenger Bus: Fixed Rate: Rate/Hour \$76 and Rate/Mile \$4.95
- 66 Passenger Bus: Fixed Rate: Rate/Hour \$76 and Rate/Mile \$5.45

8. WHEREAS, It is the plan of a number of BOCES districts in New York, to consent to jointly enter into an agreement for the 2023 - 2024 fiscal year, for Amplify, CMC Neptune, imagiLabs, Imagine

WHEREAS, The Monroe 2-Orleans BOCES is desirous of participating with other BOCES Districts in New York State in joint agreements for the software/learning packages and licensing mentioned above as authorized by General Municipal Law, Section 119-0, and,

BE IT RESOLVED, That the Monroe 2-Orleans BOCES Board authorizes Erie 1 BOCES to represent it in all matters leading up to and entering into a contract for the purchase of and licensing of the above mentioned software/learning

packages, and record training sessions in Zoom and post those recorded sessions to the consortium, and,

BE IT FURTHER RESOLVED, That the Monroe 2-Orleans BOCES Board agrees to assume its equitable share of the costs associated with Erie 1 BOCES negotiating the Agreements, and,

BE IT FURTHER RESOLVED, That the Monroe 2-Orleans BOCES Board agrees

- (1) to abide by majority decisions of the participating BOCES on quality standards;
- (2) Erie 1 BOCES will negotiate contracts according to the majority recommendations;
- (3) that after contract agreement, it will conduct all purchasing arrangements directly with the vendor.

Items 11.1-8 moved by M. May, seconded by J. Abbott; passed unanimously

12. <u>Executive Officer's Report</u>

District Superintendents' meeting was December 18-19, 2023. Associate Commissioner Sarah Kuriakose of Division of Integrated Community Services for Children and Families in The Office of Mental Health was a presenter.

Assistant Commissioner of Special Education Chris Suriano will be attending the January MCCOSS meeting here in the Professional Development Center to speak with superintendents about challenges they are facing.

The 2nd webcast, Step Up for Schools is in the works. Churchville Superintendent Lori Orologio will be facilitating. East Irondequoit Superintendent Mary Grow will be a panelist together with Assistant Superintendent Michaela Perrotto of Gates Chili, West Irondequoit teacher Jamie Armstrong. A student from Class at Churchville-Chili will also be on the panel. This webcast will demonstrate what working in a school community is all about. All ACT for Education webcasts can be found on the ACT for Education website: https://actforeducation.org/live

2024-25 budget meetings begin the first week of January.

The holiday bright spots this month included Breakfast with Santa sponsored by SEPTO and The West Central Kiwanis. Families enjoyed a hot breakfast buffet, crafts, singing and a visit from Santa. We had 26 holiday Connections this year and thanks to the generosity of our BOCES community we filled about 58 boxes of wishes and necessities for our families in need.

13. <u>Committee Reports</u>

Labor Relations Committee - J. Abbott, K. Dillon - Topic: Civil Service

Legislative Committee - K. Dillon, C. Dawson - Zoom call with legislators.

Information Exchange - C. Dawson, C. Phillips - no report

- 14. <u>Upcoming Meetings/Calendar Events</u> the various meetings for the month were listed in the agenda
- 15. Other Items -There were no other items
- 16. At 6:53 pm a motion was made by J. Abbott to adjourn to executive session; seconded by K. Dillon; passed unanimously

Respectfully Submitted

Kelly Mutschler Clerk of the Board

Members Present

Dennis Laba R. Charles Phillips John Abbott Kathleen Dillon Gerald Maar Michael May Heather Pyke

At 7:39 pm a motion was made by M. May, seconded by C. Phillips to come out of Executive Session; passed unanimously.

Be It So Hereby Resolved:

elly Mutschler

That the Board approves the following agreement with the BOCES 2 Administrative Supervisory Association: Each unit member employed as of today's date shall receive \$1000.00 added to their base salary retroactive to July 1, 2023, or, if the unit member was hired after July 1, 2023, retroactive to the date of hire.

Moved by K. Dillon, seconded by G. Maar; passed unanimously

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17. Adjournment

At 7:41 pm a motion was made by K. Dillon to adjourn the meeting, seconded by G. Maar; passed unanimously.

Respectfully Submitted,

Jó Ánne L. Antonacci

Clerk Pro Tem

| 5. | Public Interaction |
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6. Financial Reports Resolution to Accept Treasurer's Report 1. 2. Resolution to Accept WinCap Reports 3. Internal Claims Exception Log 4. **Quarterly Contractor Report**

Monroe 2 - Orleans BOCES

Treasurer's Report

Period Ending November 30, 2023

| RECEIPTS: 1nterest Earned 74,429.74 Charges for Services 5,835,288.33 Non-Contract Services 89,557.50 Collected for Other Funds - State, Federal and Local Aid 56,620.70 Transfers from Other Funds 1,923,403.28 Miscellaneous Funds 223,248.56 TOTAL RECEIPTS 8,202,548.11 8,202,548.11 DISBURSEMENTS 3,465,282.41 Warrants 7,668,583.06 Transfers to Other Funds - - Miscellaneous Disbursements 76.75 - TOTAL DISBURSEMENTS 11,133,942.22 (11,133,942.22) | | GENERAL | FUND | |
|--|-----------------------------|-----------------------|-----------------|-----------------------|
| Interest Earned | BEGINNING CASH ON HAND | | | |
| Interest Earned | DECEIDTS. | | | |
| Charges for Services | | 74 429 74 | | |
| Non-Contract Services | | 1 | | |
| Collected for Other Funds State, Federal and Local Aid Transfers from Other Funds Miscellaneous Funds TOTAL RECEIPTS DISBURSEMENTS Payroll and Benefits Warrants Transfers to Other Funds Miscellaneous Disbursements TOTAL DISBURSEMENTS TOTAL DISBURSEMENTS ENDING CASH ON HAND: GENERAL FUND CHECKING GENERAL FUND CLASS PAYROLL CHECKING JENNAL FUND CD CASH- LIABILITY RESERVE CASH- UNEMPLOYMENT RES CASH- CTE RESERVE CASH- INSURANCE RESERVE TREASURY INVESTMENTS 1,923,403.28 8,202,548.11 8,202,548.11 8,202,548.11 8,202,548.11 8,202,548.11 1,133,942.22 (11,133,942.22) (11,133,942.22) (11,133,942.22) 18,071,722.28 | - | 1 | | |
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| TREASURY INVESTMENTS 2,502,289.67 | | | · · · | |
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| BEGINNING CASH ON HAND | MISC SPECI | AL REVENUE 71,521.47 |
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| RECEIPTS: Interest Earned Component Contributions Transfers from Other funds Donations | 123.44 - - - | |
| Miscellaneous Funds | - | |
| TOTAL RECEIPTS | 123.44 | 123.44 |
| DISBURSEMENTS Warrants Scholarships Transfers to Other Funds Miscellaneous Disbursements TOTAL DISBURSEMENTS | - - - - | - |
| ENDING CASH ON HAND: | | 71,644.91 |
| | B4 SCIENCE GIFT FUND SAVINGS | 71,644.91 71,644.91 |

| CAPITA | L FUND |
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| | 3,145,139.83 |
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| 5,541.94 | |
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| 5,541.94 | 5,541.94 |
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| | 3,150,681.77 |
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| CARITAL FUND OUTCOME | 004 040 05 |
| CAPITAL FUND CHECKING CAPITAL FUND INVESTMENTS | 604,840.35 2,545,841.42 |
| OAL HALFOID INVESTIMENTS | 3,150,681.77 |
| | 5,100,001.77 |

| | CUSTODIAL FUNDS | | | | |
|--|--|---|--|--|-------------------------------|
| | Rochester Area School Health Plan I | Rochester Area School Health Plan II | Rochester Area School Workers' Comp Plan | Wayne Finger Lakes Workers' Comp Plan | TOTAL CUSTODIAL |
| BEGINNING CASH ON HAND | 15,038,901.33 | 135,590,373.97 | 38,329,684.29 | 295,235.60 | 189,254,195.19 |
| | | | | | |
| RECEIPTS: | | | | | |
| Interest Earned | 15,814.94 | 733,259.64 | 62,788.38 | - | |
| Contributions | 1,313,832.10 | 24,237,138.02 | - | 204,764.40 | |
| Miscellaneous Funds | 331,348.11 | | - | 12,915.06 | |
| TOTAL RECEIPTS | 1,660,995.15 | 24,970,397.66 | 62,788.38 | 217,679.46 | 26,911,860.65 |
| DISBURSEMENTS | | | | | |
| Claims | 1,474,413.39 | 27,140,363.02 | 368,831.40 | 271,965.45 | |
| Admin and Other Disbursements | 93,953.09 | 749,823.66 | 26,291.00 | - | |
| TOTAL DISBURSEMENTS | 1,568,366.48 | 27,890,186.68 | 395,122.40 | 271,965.45 | (30,125,641.01) |
| ENDING CASH ON HAND: | 15,131,530.00 | 132,670,584.95 | 37,997,350.27 | 240,949.61 | 186,040,414.83 |
| | | | | | |
| RASHP I CHECKING | 4,600,830.53 | | | | 4,600,830.53 |
| RASHP I SAVINGS / INVESTMENTS RASHP II CHECKING | 4,140,998.85 | 10 120 105 70 | | | 4,140,998.85 |
| RASHP II SAVINGS / INVESTMENTS | | 10,136,165.79 | | | 10,136,165.79 |
| RASHP II SAVINGS / INVESTMENTS | | 60,996,035.45 | 4 005 047 47 | | 60,996,035.45 |
| RASWC SAVINGS / INVESTMENTS | | | 4,085,847.47 18,148,212.68 | | 4,085,847.47 18,148,212.68 |
| WFL WC CHECKING | | | 10,140,212.00 | 240,949.61 | 240,949.61 |
| TREASURY INVESTMENTS | l 6,389,700.62 | 61,538,383.71 | 15,763,290.12 | 240,048.01 | 83,691,374.45 |
| TOTAL CASH | 15,131,530.00 | 132,670,584.95 | 37,997,350.27 | 240,949.61 | 186,040,414.83 |
| | , | | | | .00,0.0,.14.00 |

| Collateral Analysis | M&T Bank | Five Star Bank | Chase Bank |
|-----------------------------------|---------------|----------------|--------------|
| Bank Totals | 25,930,601.43 | 81,285,922.14 | 5,370,218.83 |
| Collateral: | | | |
| FDIC | 500,000.00 | 250,000.00 | 250,000.00 |
| Additional FDIC through CD Option | - | 63,186,428.02 | - |
| Collateral held by Bank | - | - | 8,715,762.25 |
| Collateral held by Third Party | 25,589,303.71 | 18,539,462.98 | - |
| | 26,089,303.71 | 81,975,891.00 | 8,965,762.25 |
| Over / (Under) Collateralized | 158,702.28 | 689,968.86 | 3,595,543.42 |

| Treasurer's | Notes: |
|-------------|--------|
| | |

| This was our highest month yet for interest earnings - nearly \$900,000 in interest! | | | | | | | | |
|--|-------------------|--|--|--|--|--|--|--|
| · | | | | | | | | |
| This is to certify that I have received | I these balances: | | | | | | | |

Assistant Superintendent for Finance and Operations

1/10/24

Revenue Status Report As Of: 12/31/2023

Fiscal Year: 2024

| Revenue Account | Service | Description | Original Estimate | Adjustments | Current Estimate | Year-to-Date | Anticipated Balance | Excess Revenue |
|-----------------------|---------|-------------|----------------------|---------------|------------------|---------------|---------------------|-------------------|
| 0 Administration | | , | 12,321,411.00 | 15,300.00 | 12,336,711.00 | 8,076,781.98 | 4,439,519.86 | 194,890.84 |
| 1 Career Education | | | 11,321,341.00 | 262,799.39 | 11,584,140.39 | 6,629,992.28 | 4,799,640.17 | 35,085.15 |
| 2 Special Education | | | 33,462,373.41 | 2,739,041.66 | 36,201,415.07 | 20,002,055.29 | 16,160,438.49 | 7,891.15 |
| 3 Itinerent Services | | | 8,909,962.17 | -178,975.19 | 8,730,986.98 | 5,514,670.53 | 3,225,449.87 | 9,233.42 |
| 4 General Instruction | | | 3,923,125.59 | 2,855,196.16 | 6,778,321.75 | 3,272,770.40 | 3,527,116.90 | 43,896.47 |
| 5 Instruction Support | | | 19,762,383.68 | 6,528,123.49 | 26,290,507.17 | 15,678,113.54 | 9,854,733.98 | 23,112.67 |
| 6 Other Services | | | 14,005,275.82 | 1,417,523.37 | 15,422,799.19 | 10,608,744.25 | 4,529,046.05 | 29,861.84 |
| Total GENERAL FUND | | | 103,705,872.67 | 13,639,008.88 | 117,344,881.55 | 69,783,128.27 | 46,535,945.32 | 343,971.54 |

^{*} Estimated revenue for Carryover Encumbrances from the prior fiscal year will not be realized.

Budget Status Report As Of: 12/31/2024

Fiscal Year: 2024

| Budget Account | Description | Initial Appropriation | Adjustments | Current Appropriation | Year-to-Date Expenditures | Encumbrance Outstanding | Unencumbered Balance | |
|--------------------------|--------------|--------------------------|--------------|-----------------------|------------------------------|----------------------------|-------------------------|--|
| 0 Administration | | | | | | | | |
| 100 SALARIES | | 1,272,363.00 | 0.00 | 1,272,363.00 | 677,931.03 | 550,770.78 | 43,661.19 | |
| 200 EQUIPMENT | | 15,650.00 | -1,016.10 | 14,633.90 | 944.23 | 2,453.00 | 11,236.67 | |
| 300 SUPPLIES | | 16,450.00 | -50.00 | 16,400.00 | 8,427.22 | 7,097.05 | 875.73 | |
| 400 CONTRACTUAL | | 429,623.00 | 128,495.00 | 558,118.00 | 269,668.03 | 241,285.98 | 47,163.99 | |
| 470 Rental of Facilities | | 2,487,597.00 | 0.00 | 2,487,597.00 | 1,308,610.63 | 661,953.78 | 517,032.59 | |
| 700 INTEREST ON RE | VENUE NOTES | 4,000.00 | 0.00 | 4,000.00 | 0.00 | 0.00 | 4,000.00 | |
| 800 EMPLOYEE BENE | FITS | 644,854.00 | -10,000.00 | 634,854.00 | 262,193.17 | 267,279.34 | 105,381.49 | |
| 899 Oth Post Retiremen | nt Benft | 6,102,956.00 | -103,885.00 | 5,999,071.00 | 2,051,851.02 | 0.00 | 3,947,219.98 | |
| 910 TRANSFER TO CA | APITAL FUND | 1,000,000.00 | 0.00 | 1,000,000.00 | 1,000,000.00 | 0.00 | 0.00 | |
| 950 TRANSFER FROM | 10 & M | 72,806.00 | 0.00 | 72,806.00 | 72,806.00 | 0.00 | 0.00 | |
| 960 TRANSFER CHAR | GE | 275,112.00 | 1,756.10 | 276,868.10 | 276,868.10 | 0.00 | 0.00 | |
| Subtotal of 0 Administra | ation | 12,321,411.00 | 15,300.00 | 12,336,711.00 | 5,929,299.43 | 1,730,839.93 | 4,676,571.64 | |
| 1 Career Education | | | | | | | | |
| 100 SALARIES | | 5,199,515.00 | -36,522.37 | 5,162,992.63 | 2,020,395.76 | 2,783,863.74 | 358,733.13 | |
| 200 EQUIPMENT | | 182,075.00 | 277,092.83 | 459,167.83 | 430,485.80 | 76,475.13 | -47,793.10 | |
| 300 SUPPLIES | | 522,500.00 | 84,486.07 | 606,986.07 | 308,000.29 | 140,183.99 | 158,801.79 | |
| 400 CONTRACTUAL | | 463,250.00 | 208,604.57 | 671,854.57 | 460,388.13 | 199,332.35 | 12,134.09 | |
| 490 SCH DIST AND OT | THER BOCES | 12,075.00 | -68.38 | 12,006.62 | 4,802.64 | 0.00 | 7,203.98 | |
| 800 EMPLOYEE BENE | FITS | 2,718,960.00 | -274,000.00 | 2,444,960.00 | 792,482.03 | 1,199,858.42 | 452,619.55 | |
| 950 TRANSFER FROM | 10 & M | 1,563,009.00 | 0.00 | 1,563,009.00 | 1,563,009.00 | 0.00 | 0.00 | |
| 960 TRANSFER CHAR | GE | 660,457.00 | 1,542.99 | 661,999.99 | 661,999.99 | 0.00 | 0.00 | |
| 970 TR CREDS FR SEI | RVICE PROGR | 0.00 | -3,167.00 | -3,167.00 | -3,197.00 | 0.00 | 30.00 | |
| 990 TRANS CREDS FR | R OTHER FUND | -500.00 | 0.00 | -500.00 | -500.00 | 0.00 | 0.00 | |
| Subtotal of 1 Career Edu | ucation | 11,321,341.00 | 257,968.71 | 11,579,309.71 | 6,237,866.64 | 4,399,713.63 | 941,729.44 | |
| 2 Special Education | | | | | | | | |
| 100 SALARIES | | 6,100,421.00 | 600,879.58 | 6,701,300.58 | 2,465,202.22 | 3,639,858.53 | 596,239.83 | |
| 200 EQUIPMENT | | 39,199.00 | 82,680.94 | 121,879.94 | 58,822.28 | 13,517.06 | 49,540.60 | |
| 300 SUPPLIES | | 47,113.00 | 15,464.81 | 62,577.81 | 15,609.60 | 8,189.72 | 38,778.49 | |
| 400 CONTRACTUAL | | 830,232.00 | 282,254.39 | 1,112,486.39 | 56,150.74 | 38,007.56 | 1,018,328.09 | |
| 490 SCH DIST AND OT | THER BOCES | 5,305,044.41 | 942,799.26 | 6,247,843.67 | 2,429,479.81 | 0.00 | 3,818,363.86 | |
| 800 EMPLOYEE BENE | FITS | 3,699,887.00 | 515,521.48 | 4,215,408.48 | 1,402,820.06 | 2,111,709.21 | 700,879.21 | |
| 950 TRANSFER FROM | 1 O & M | 444,536.00 | 0.00 | 444,536.00 | 444,536.00 | 0.00 | 0.00 | |
| 960 TRANSFER CHAR | GE | 16,995,941.00 | 61,605.40 | 17,057,546.40 | 17,057,546.40 | 0.00 | 0.00 | |
| 970 TR CREDS FR SE | RVICE PROGR | 0.00 | -11,358.60 | -11,358.60 | -11,358.60 | 0.00 | 0.00 | |
| Subtotal of 2 Special Ed | lucation | 33,462,373.41 | 2,489,847.26 | 35,952,220.67 | 23,918,808.51 | 5,811,282.08 | 6,222,130.08 | |
| 3 Itinerent Services | | | | | | | | |
| 100 SALARIES | | 12,223,522.00 | -753,437.00 | 11,470,085.00 | 4,055,495.85 | 6,082,892.37 | 1,331,696.78 | |
| 200 EQUIPMENT | | 97,046.00 | 17,211.00 | 114,257.00 | 2,758.99 | 1,830.00 | 109,668.01 | |
| 300 SUPPLIES | | 51,249.00 | -588.00 | 50,661.00 | 9,595.54 | 4,572.59 | 36,492.87 | |

Budget Status Report As Of: 12/31/2024

Fiscal Year: 2024

| Budget Account | Description | Initial Appropriation | Adjustments | Current Appropriation | Year-to-Date Expenditures | Encumbrance Outstanding | Unencumbered Balance | |
|----------------------------|-------------|--------------------------|--------------|--------------------------|------------------------------|----------------------------|-------------------------|--|
| 400 CONTRACTUAL | | 604,121.00 | -78,457.51 | 525,663.49 | 91,253.24 | 37,173.72 | 397,236.53 | |
| 490 SCH DIST AND OT | HER BOCES | 130,503.17 | 57,142.77 | 187,645.94 | 39,513.02 | 0.00 | 148,132.92 | |
| 800 EMPLOYEE BENEF | FITS | 6,685,862.00 | -166,448.32 | 6,519,413.68 | 1,934,077.96 | 3,012,224.74 | 1,573,110.98 | |
| 950 TRANSFER FROM | O & M | 4,789.00 | 0.00 | 4,789.00 | 4,789.00 | 0.00 | 0.00 | |
| 960 TRANSFER CHARG | GE . | 1,416,855.00 | 68,106.00 | 1,484,961.00 | 1,484,961.00 | 0.00 | 0.00 | |
| 970 TR CREDS FR SER | RVICE PROGR | -12,303,985.00 | 451,107.48 | -11,852,877.52 | -11,852,877.52 | 0.00 | 0.00 | |
| Subtotal of 3 Itinerent Se | ervices | 8,909,962.17 | -405,363.58 | 8,504,598.59 | -4,230,432.92 | 9,138,693.42 | 3,596,338.09 | |
| 4 General Instruction | | | | | | | | |
| 100 SALARIES | | 2,016,483.00 | 10,988.38 | 2,027,471.38 | 1,273,454.34 | 570,213.03 | 183,804.01 | |
| 200 EQUIPMENT | | 5,400.00 | 5,139.94 | 10,539.94 | 1,347.50 | 5,791.46 | 3,400.98 | |
| 300 SUPPLIES | | 17,528.00 | 50,836.94 | 68,364.94 | 12,352.56 | 8,053.16 | 47,959.22 | |
| 400 CONTRACTUAL | | 562,373.00 | 2,576,762.16 | 3,139,135.16 | 910,979.08 | 1,983,695.46 | 244,460.62 | |
| 490 SCH DIST AND OT | HER BOCES | 242,652.59 | 184,309.29 | 426,961.88 | 147,556.42 | 0.00 | 279,405.46 | |
| 800 EMPLOYEE BENEF | FITS | 731,912.00 | -22,392.14 | 709,519.86 | 327,548.52 | 269,282.17 | 112,689.17 | |
| 950 TRANSFER FROM | O & M | 185,693.00 | 0.00 | 185,693.00 | 185,693.00 | 0.00 | 0.00 | |
| 960 TRANSFER CHARG | GE . | 214,294.00 | 2,126.85 | 216,420.85 | 216,420.85 | 0.00 | 0.00 | |
| 970 TR CREDS FR SER | RVICE PROGR | -50,250.00 | 0.00 | -50,250.00 | -50,250.00 | 0.00 | 0.00 | |
| 990 TRANS CREDS FR | OTHER FUND | -2,960.00 | 0.00 | -2,960.00 | -2,960.00 | 0.00 | 0.00 | |
| Subtotal of 4 General ins | struction | 3,923,125.59 | 2,807,771.42 | 6,730,897.01 | 3,022,142.27 | 2,837,035.28 | 871,719.46 | |
| 5 Instruction Support | | | | | | | | |
| 100 SALARIES | | 6,135,511.00 | 280,123.40 | 6,415,634.40 | 2,858,932.92 | 3,044,653.99 | 512,047.49 | |
| 200 EQUIPMENT | | 4,703,236.00 | 1,871,957.76 | 6,575,193.76 | 2,218,147.40 | 288,147.22 | 4,068,899.14 | |
| 300 SUPPLIES | | 894,870.00 | 223,408.89 | 1,118,278.89 | 624,988.78 | 197,024.34 | 296,265.77 | |
| 400 CONTRACTUAL | | 5,620,281.00 | 3,713,027.23 | 9,333,308.23 | 4,533,248.02 | 2,694,887.93 | 2,105,172.28 | |
| 490 SCH DIST AND OTI | HER BOCES | 623,219.68 | 468,670.72 | 1,091,890.40 | 491,106.50 | 0.00 | 600,783.90 | |
| 800 EMPLOYEE BENEF | FITS | 2,966,357.00 | 135,096.02 | 3,101,453.02 | 1,120,779.69 | 1,577,362.10 | 403,311.23 | |
| 950 TRANSFER FROM | O & M | 826,867.00 | 2,500.00 | 829,367.00 | 829,367.00 | 0.00 | 0.00 | |
| 960 TRANSFER CHARC | GE . | 1,147,287.00 | -163,696.85 | 983,590.15 | 983,620.15 | 0.00 | -30.00 | |
| 970 TR CREDS FR SER | RVICE PROGR | -3,086,596.00 | -162,478.87 | -3,249,074.87 | -3,249,074.87 | 0.00 | 0.00 | |
| 990 TRANS CREDS FR | OTHER FUND | -68,649.00 | 0.00 | -68,649.00 | -68,649.00 | 0.00 | 0.00 | |
| Subtotal of 5 Instruction | Support | 19,762,383.68 | 6,368,608.30 | 26,130,991.98 | 10,342,466.59 | 7,802,075.58 | 7,986,449.81 | |
| 6 Other Services | | | | | | | | |
| 100 SALARIES | | 2,600,762.00 | -2,550.00 | 2,598,212.00 | 1,344,329.25 | 1,145,151.51 | 108,731.24 | |
| 200 EQUIPMENT | | 501,684.00 | 95,024.81 | 596,708.81 | 188,552.28 | 17,249.34 | 390,907.19 | |
| 300 SUPPLIES | | 34,107.00 | 16,962.00 | 51,069.00 | 9,855.38 | 9,215.54 | 31,998.08 | |
| 400 CONTRACTUAL | | 3,859,688.00 | 426,415.75 | 4,286,103.75 | 1,621,088.40 | 1,851,215.81 | 813,799.54 | |
| 490 SCH DIST AND OT | HER BOCES | 7,657,101.82 | 834,216.64 | 8,491,318.46 | 5,718,015.52 | 0.00 | 2,773,302.94 | |
| 800 EMPLOYEE BENEF | FITS | 1,144,493.00 | -12,135.00 | 1,132,358.00 | 487,175.27 | 590,694.96 | 54,487.77 | |
| 950 TRANSFER FROM | O & M | 130,421.00 | 0.00 | 130,421.00 | 130,421.00 | 0.00 | 0.00 | |
| 960 TRANSFER CHARG | GE . | 130,425.00 | 1,658.60 | 132,083.60 | 132,083.60 | 0.00 | 0.00 | |

Budget Status Report As Of: 12/31/2024

Fiscal Year: 2024

| Budget Account | Description | Initial Appropriation | Adjustments | Current Appropriation | Year-to-Date Expenditures | Encumbrance Outstanding | Unencumbered Balance | |
|---------------------------|-------------|--------------------------|---------------|--------------------------|------------------------------|----------------------------|-------------------------|--|
| 970 TR CREDS FR SEF | RVICE PROGR | -1,972,247.00 | -1,215.10 | -1,973,462.10 | -1,973,462.10 | 0.00 | 0.00 | |
| 990 TRANS CREDS FR | OTHER FUND | -81,159.00 | 0.00 | -81,159.00 | -81,159.00 | 0.00 | 0.00 | |
| Subtotal of 6 Other Servi | ices | 14,005,275.82 | 1,358,377.70 | 15,363,653.52 | 7,576,899.60 | 3,613,527.16 | 4,173,226.76 | |
| 7 Undefined | | | | | | | | |
| 100 SALARIES | | 3,716,914.00 | -71,917.07 | 3,644,996.93 | 2,045,795.63 | 1,569,402.65 | 29,798.65 | |
| 200 EQUIPMENT | | 50,375.00 | 63,032.00 | 113,407.00 | 24,084.58 | 72,998.90 | 16,323.52 | |
| 300 SUPPLIES | | 230,875.00 | -7,749.00 | 223,126.00 | 127,716.32 | 61,093.46 | 34,316.22 | |
| 400 CONTRACTUAL | | 2,036,863.00 | 242,713.75 | 2,279,576.75 | 1,145,756.72 | 880,505.01 | 253,315.02 | |
| 800 EMPLOYEE BENEF | FITS | 1,781,754.00 | 22,407.32 | 1,804,161.32 | 719,001.00 | 833,438.74 | 251,721.58 | |
| 950 TRANSFER FROM | O & M | 600,828.00 | -2,500.00 | 598,328.00 | 598,328.00 | 0.00 | 0.00 | |
| 960 TRANSFER CHARG | GE | 1,575,456.00 | 3,032.00 | 1,578,488.00 | 1,578,488.00 | 0.00 | 0.00 | |
| 970 TR CREDS FR SEF | RVICE PROGR | -8,831,698.00 | -249,019.00 | -9,080,717.00 | -9,080,717.00 | 0.00 | 0.00 | |
| 990 TRANS CREDS FR | OTHER FUND | -1,161,367.00 | 0.00 | -1,161,367.00 | -1,161,367.00 | 0.00 | 0.00 | |
| Subtotal of 7 Undefined | | 0.00 | 0.00 | 0.00 | -4,002,913.75 | 3,417,438.76 | 585,474.99 | |
| Total GENERAL FUND | | 103,705,872.67 | 12,892,509.81 | 116,598,382.48 | 48,794,136.37 | 38,750,605.84 | 29,053,640.27 | |

| Contractor Report | | | | |
|---------------------------------------|--------------------------|-------------|------------------------------------|------------|
| July 2023 - December 2023 | | | | |
| Vendor | Department | Amount | Purpose | Term |
| | | | - | 10111 |
| ARAMARK | O&M | | Management Services | Multi Year |
| BEVONA, CHERIE M. | Professional Development | \$54,318 | Grant Writer | One Year |
| BOXX MODULAR, INC. | Administration | \$104,939 | Temp Classrooms-Springdale Farms | Multi Year |
| BUSINESSOLVER COM, INC | Health Consortium | \$209,220 | Electronic Enrollment System | Multi Year |
| CAPITAL COMPUTERS ASSOCIATES | Administration | \$108,416 | Accounting Software | One Year |
| CHARTER COMMUNICATIONS HOLDINGS, LLC. | CaTS | \$47,019 | BOCES Internet | Multi Year |
| CHASE MANHATTAN BANK\NA | All Departments | \$87,883 | Credit Card purchases | One Year |
| CREEKSIDE PRODUCTIONS & ELEARNING | Professional Development | \$41,871 | School Health Services Center | One Year |
| ECONOMY PRODUCTS AND SOLUTIONS INC | All Departments | \$64,339 | Paper Supplies | One Year |
| FRONTEDGE, INC. | HR | \$79,914 | On-Line Web Recruitment | Multi Year |
| GRAINGER | All Departments | \$102,325 | Industrial Supplies | One Year |
| INTIVITY, INC. | Special Education | \$40,049 | Classroom Furniture | One Year |
| LINDENMEYR-MUNROE | All Departments | \$51,278 | Paper Supplies | One Year |
| OCTANE FORKLIFTS, INC. | BOCES 4 Science | \$47,561 | Fork Lift for Program | One Year |
| PC PARTS PLUS, LLC | CaTS | \$50,511 | Computer Replacement Parts | One Year |
| PIPITONE ENTERPRISES LLC | CTE | \$83,719 | Capital Project | One Year |
| PRECISION PROPERTIES | Administration | \$645,260 | Lease of Building Space | Multi Year |
| RELCOMM INC. | CaTS | \$49,283 | Telephone Systems | One Year |
| SCHOOL SPECIALTY, LLC | All Departments | \$65,385 | Classroom and Office Supplies | One Year |
| SKY SPENCERPORT LLC | Administration | \$62,250 | Lease of Building Space | Multi Year |
| TECH PARK OWNER LLC | Administration | \$620,076 | Lease of Building Space | Multi Year |
| TURNER DRIVE ASSOCIATES LLC | Administration | \$87,468 | Lease of Building Space | Multi Year |
| UNITED PARCEL SERVICE | BOCES 4 Science | \$145,467 | Package Delivery Service | Multi Year |
| VAN BORTEL FORD, INC. | Security | \$52,454 | Security Vehicle | One Year |
| VENTIV TECHNOLOGY, INC | Workers' Comp | \$58,517 | Claims Processing software | Multi Year |
| VERIZON WIRELESS | All Departments | | Cell Phone Services - GSA Contract | Multi Year |
| W.B. MASON COMPANY | All Departments | \$139,977 | Janitor/Paper Supplies | One Year |
| 27 | | \$3,306,406 | | |

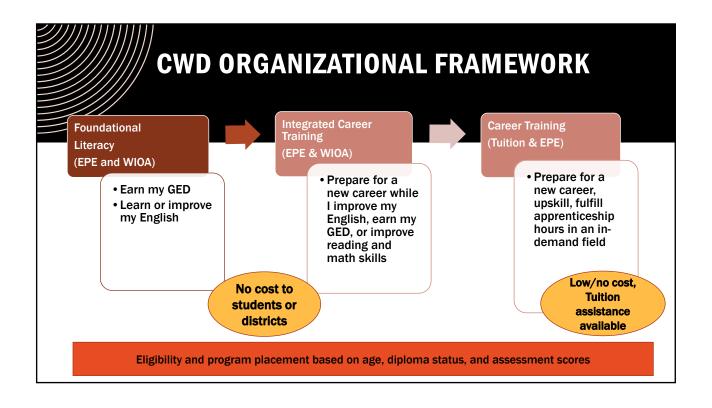
| 7. | Board Presentation - CWD (Center for Workforce Development) Budget and Program Update CWD Director Shawna Gareau- Kurtz and Assistant Director Rebecca Horowitz. |
|----|--|
| | |
| | |
| | |
| | |
| | |
| | |





AGENDA

- CWD Organizational Framework
- 22-23 Fiscal Performance
- 23-24 Projected Performance
- Strategy for Continuous Improvement
- Questions





LAST YEAR'S FISCAL PERFORMANCE

Carry Over Deficit (6/30/22)

\$ (3,569,733)

2022-23 School Year

\$ 175,734*

Cumulative Deficit (6/30/23)

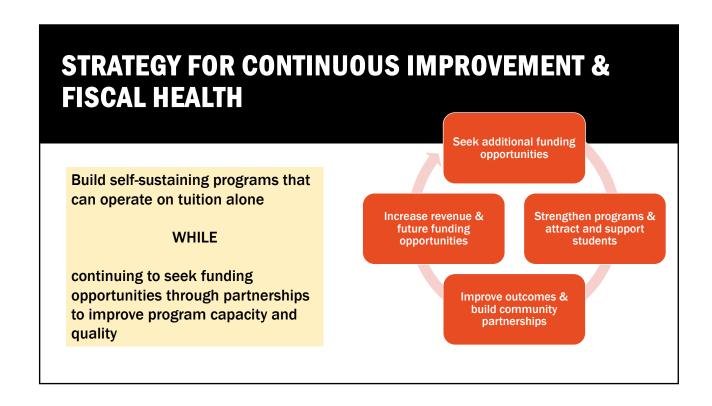
\$ (3,393,999)

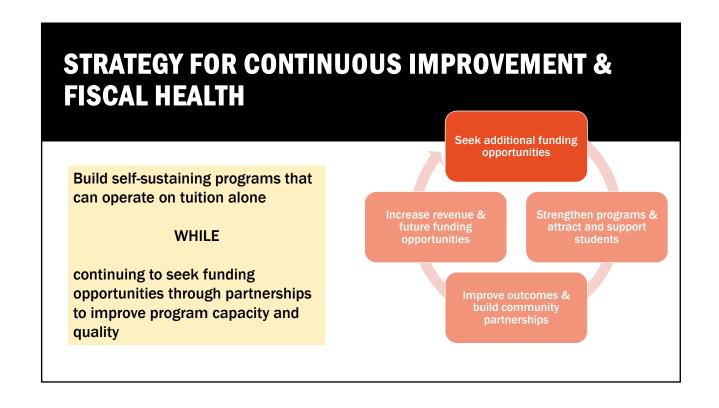
*includes BOCES FEMA reimbursement funds totaling \$277K

THIS YEAR'S FISCAL PROJECTION

| Source | 23-24 (YTD + Projected Revenue) | 23-24 (YTD + Projected Expenses) |
|-------------------------------|---------------------------------------|--|
| Career Training Tuition | \$555,000 | (\$425,000) |
| Program improvement grants | \$785,976 | (\$785,976) |
| WIOA (state grant) | \$691,362 | (\$691,362) |
| EPE (literacy funding) | \$399,000 | (\$399,000) |
| Total | \$2,431,338 | (\$2,301,338) |
| Anticipated 23- 2 | \$130,000 | |







ADDITIONAL FUNDING IN 23-24

\$851,955 in new grants and funding partnerships

- ESL Federal Credit Union (private)
- Office of Strategic Workforce Development (NYS)
- Department of Labor Reimagine Workforce (NYS)
- Gene Haas (private)

Focused on program improvements and capacity building:

- Instructional equipment
- Curriculum building
- Increase student services
- Subsidize training costs for student



STRATEGY FOR CONTINUOUS IMPROVEMENT & FISCAL HEALTH

Build self-sustaining programs that can operate on tuition alone

WHILE

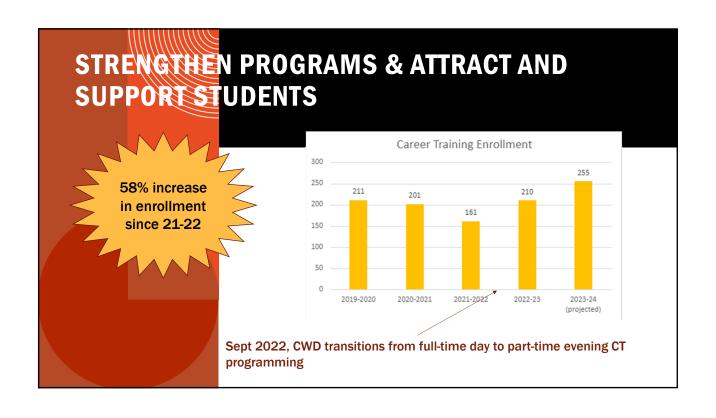
continuing to seek funding opportunities through partnerships to improve program capacity and quality

Seek additional funding opportunities

ncrease revenue & future funding opportunities

Strengthen programs & attract and support students

Improve outcomes & build community partnerships



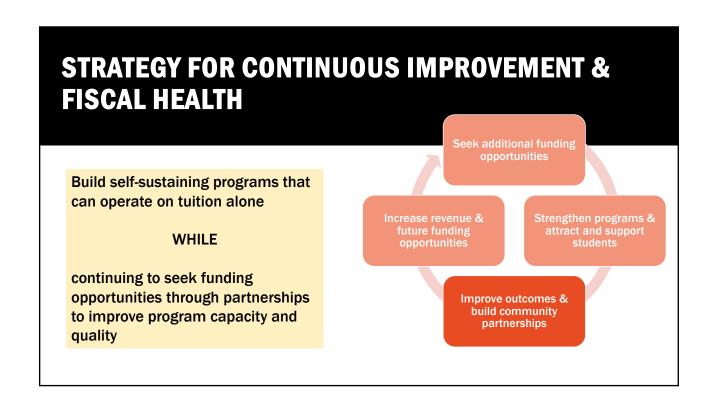
STRENGTHEN PROGRAMS & ATTRACT AND SUPPORT STUDENTS

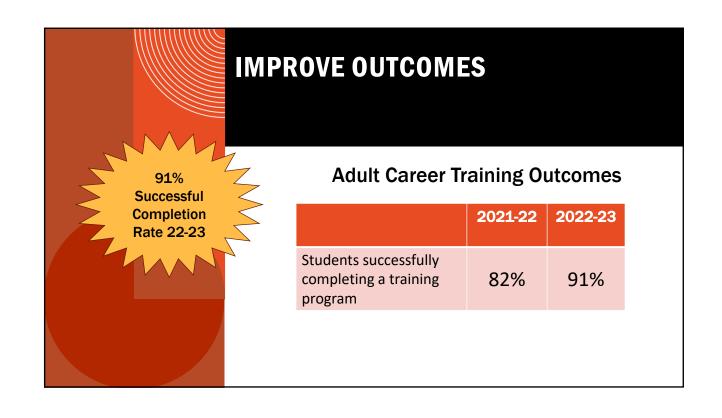
Decrease in enrollment + increase in retention =

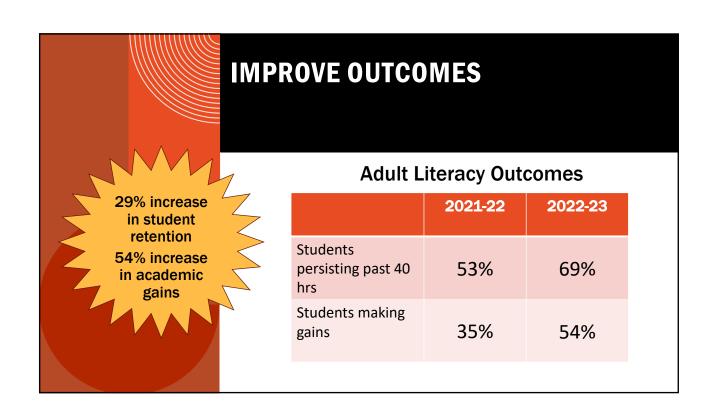
Consistent revenue

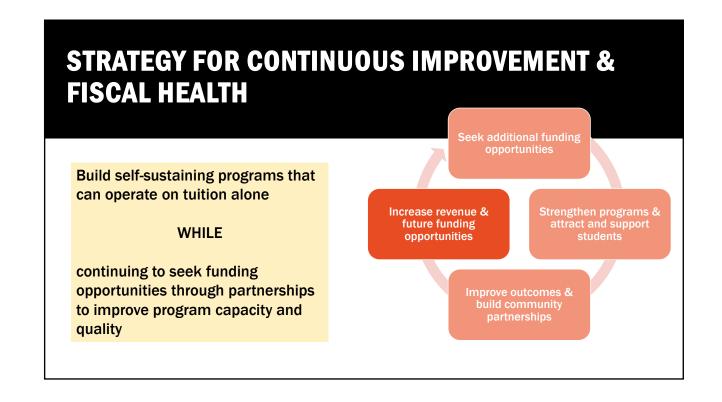
Adult Literacy Enrollment and Retention Data

| | 2021-22 | 2022-23 | 2023-24 (projected) |
|-------------------|---------|---------|------------------------|
| Contact hours | 28,072 | 28,146 | 28,000 |
| Enrolled students | 507 | 414 | 350 |









INCREASE REVENUE & FUTURE FUNDING OPPORTUNITIES FOR 24-25

\$455K in pending funding opportunities, awaiting decision or application drafted

- ESL summer programming grant
- · ESL capacity grant
- Monroe County Economic Development for CDL expansion

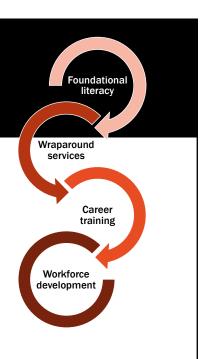
Additional opportunities in early stages

- Young Adults Manufacturer Training Employment Program (YAMTEP) partnership grant for wrap around services
- · NYSERDA training equipment grant
- Partnering with local libraries and districts for literacy and integrated programming



THE EDUCATIONAL PARTNER OF CHOICE FOR ADULT EDUCATION

CWD aims to be a dynamic community hub that connects adult learners, employers and school districts to supportive literacy, training and workforce development services.



QUESTIONS AND PACKET

Program Marketing Materials

Current Year Achievements and Future Actions

Student Voices

We will be back in May to highlight student stories!





START YOUR FUTURE TODAY AT THE **CENTER FOR WORKFORCE DEVELOPMENT**



CDL CLASS-B

6 weeks \ 36 hours

Prepare for the Class-B road test in an entry-level driver training program

FORKLIFT SAFETY

1day \ 6 hours

Learn the basic safety skills necessary to operate a forklift

SMALL ENGINE REPAIR

6 weeks \ 24 hours

Combine theory and hands-on experience to gain small engine repair skills



HEALTHCARE

PHLEBOTOMY AND LAB SERVICES 14 weeks \ 124 hours

Understand the theory and practice of safe and proper blood draws

DENTAL OFFICE ASSISTING

15 weeks \ 150 hours

Learn the fundamental skills for dental office work and patient care



HIGH SCHOOL EQUIVALENCY

No-cost individualized instruction in preparation to earn a GED

ENGLISH LANGUAGE LEARNING

Learn and improve your English for work, school and life at no cost

MANUFACTURING

WELDING

18 weeks \ 118 hours

Explore and practice the most common processes of joining metal to metal

INDUSTRIAL AND MECHANICAL ELECTRICAL

15 weeks \ 100 hours

Discover the basics of industrial and mechanical power distribution

MACHINING FUNDAMENTALS

15 weeks \ 145 hours

Gain skills in manual machining and related instruction for apprenticeships

MANUFACTURING TECHNICIAN

15 weeks \ 100 hours

Learn all about the process technology industry, an in-demand, growing field



FUNDAMENTALS OF ELECTRICAL FOR CONSTRUCTION

18 weeks \ 180 hours

Combine theory and hands-on experience to gain skills of the trade

HVAC/R

18 weeks \ 118 hours

Discover the basics of heating, ventilation, air conditioning and refrigeration

RESIDENTIAL CONSTRUCTION

18 weeks \ 118 hours

Learn framing, siding and roofing skills, plus basic plumbing and electrical



YOUR FUTURE AWAITS AT THE CENTER FOR WORKFORCE DEVELOPMENT

Monroe 2-Orleans BOCES Center for Workforce Development



(585) 349-9100

CWDinfo@monroe2boces.org

The CWD Advantage

- Earn while you learn with schedule that allows for both work and class
- Network and connect with potential employers for in-demand jobs
- Be supported from enrollment to employment
- Work on employability skills such as building resumes and interviewing

Find out more and register today!



www.monroe2boces.org/cwd









Prepare to enter the workforce with technical skills

while receiving academic and/or language support

STRENGTHEN YOUR SKILLS IN



Reading



Writing



Math



English Language

You may also work towards achieving a high school equivalency diploma.

TRAIN FOR A CAREER IN



Transportation



Health Careers



Manufacturing



Construction

and more career training programs by learning career-specific content, vocabulary, concepts and study skills.

BE WORKPLACE READY

Enter the workforce equipped with academic knowledge, career training and employability skills such as



Resume Writing



Interview Skills



Digital Literacy

START YOUR DUAL ENROLLMENT JOURNEY TODAY!

Looking to earn a U.S. high school diploma while training for your career?

CONNECT WITH A STUDENT SERVICES ADVISOR

www.monroe2boces.org/AdultEducation



Have a high school diploma but looking for extra academic and/or language support?

SCHEDULE A CAREER TRAINING ENTRANCE EXAM

www.monroe2boces.org/start





YOUR FUTURE AWAITS AT THE CENTER FOR WORKFORCE DEVELOPMENT

Monroe 2-Orleans BOCES
Center for Workforce Development

- WEMOCO CTE Center 3589 Big Ridge Road, Spencerport, NY 14559
- **(** (585) 349-9100
- CWDinfo@monroe2boces.org

The CWD Adult Education Advantage

- Individualized instruction to meet student needs in small class sizes
- Flexible program options including dual enrollment with career training
- Qualified, knowledgeable, caring instructors
- Support from enrollment to employment

Ask about scholarship and funding opportunities!

Find out more and register today!



www.monroe2boces.org/cwd









2023 ACHIEVEMENTS

Improve program quality

- Increase instructor capacity
- Implemented Entry, Mid-Program, Exit survey for student feedback
- Install and train instructors on new instructional equipment

Make connections

- Establish CWD as a work-based learning site for WEMOCO students
- URMC partnership for students with disabilities
- New Manufacturing Technician program developed in collaboration with Plug Power, Kodak, QuidelOrtho, Nortera, and others.
- On the leadership team establishing Monroe County as a Work-Ready Community

Get the word out

- New marketing materials and improved social media presence
- Billboard for low/no cost programs

Plan for long term sustainability

- Local Designated Education Agency for apprenticeships
- All programs approved for training grants through RochesterWorks

2024 FUTURE WORK

Improve program quality

- Robust professional development opportunities for all instructors
- Improve job placement services and data collection process

Make connections

- Partner with area libraries and school districts to establish community literacy classes
- Collaborate with Community Schools to connect district families to CWD services

Get the word out

Design and purchase promotional materials for events

Plan for long term sustainability

- Develop new models for tuition calculation and annual increases to fully capture expenses
- Continue seeking grant opportunities to maximized blended funding approach



STUDENT VOICES FROM 2023-24 MID **PROGRAM SURVEYS**

Dental Office Assisting Student: "I have found this class to be beneficial to my success in the field. I think what we learn in class as well as the material outside of class is helpful."

HVAC/R Student: "I'm learning a great deal in this program all the students are respectful and all of my teachers are excellent I highly recommend them."

Industrial and Mechanical Electrical Student: "I was able to efficiently draw a schematic diagram and physically execute the drawing with the help of the instructor and my peers."

Machining Fundamentals: "It's been great. Honestly, the teacher is such a blessing to have as a guide. Good people ready to learn good skills. I would like more of an intro into the safety measures and precautions before jumping right into working hands on."

Electrical Fundamentals: "It has been a very knowledgeable class with very knowledgeable teachers. I would like more 1 to 1 support to help me really grasp the information."

Machining Fundamentals: "Trusting in <u>math</u> for the first time in my life and seeing a perfect result."

Phlebotomy: "Wonderful group of like- minded fellow students who ask a lot of questions! Instructor has been fantastic and very patient with the group and answering questions."

Residential Construction and ESOL student (dually enrolled): "It has been a great experience. I took the skills I had in construction from my country and learned how they are done in the US. In addition. I learned some framing, electrical and plumbing."

Welding student: "Great because it's very hands on and has good ways to learn."

| 8. | Old Business |
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| 9. | New Business 1. Resolution to Approve Right of Entry and Use Agreement |
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| | at Rochester Tech Park |
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Right of Entry and Use Agreement

This Right of Entry and Use Agreement (this "Agreement") is executed as of the ___th day of January 2024 by and between **TECH PARK OWNER LLC**, a Delaware limited liability company ("Owner"), and **MONROE 2-ORLEANS BOCES**, ("Renter") a board of cooperative educational services company formed and presently existing under the laws of the State of New York, with offices and principal place of business at 3599 Big Ridge Road, Spencerport, New York 14559.

WHEREAS, Owner owns certain parcels of improved real estate and surrounding buildings in the Town of Gates, County of Monroe, State of New York commonly known as Rochester Technology Park, Rochester, New York 14624 ("Property"); and

WHEREAS, Renter desires to use certain premises on the Property within the building located at 160 Wallace Way ("Building 9"), Rochester, New York, 14624, and consisting of approximately 4,738 square feet, as set forth on Exhibit "A" attached hereto ("Premises"); and

WHEREAS, Renter acknowledges that Renter has no leasehold or other estate in the Premises pursuant to this Agreement, except as may be set forth expressly in this Agreement; and

WHEREAS, Renter wishes to obtain an exclusive and immediate right of entry onto the Premises for the purpose of conducting its business, all in compliance with applicable law, and Owner desires to grant Renter a right of entry onto the Premises, upon the terms and subject to the conditions contained in this Agreement.

NOW, THEREFORE, in consideration of the foregoing and for other good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, the parties hereby agree as follows:

Owner hereby grants Renter and its duly authorized agents and representatives the exclusive right to enter upon and use the Premises during the Term (defined below) of this Agreement for the purpose of conducting Renter's Permitted Use (defined below) at the Premises, as well as non-exclusive rights to use any parking areas and other common areas of the Property.

- 1. Renter may use the Premises for any purpose allowed under the applicable zoning ordinance and any other law ("Renter's Permitted Use"). Owner acknowledges that Renter intends to use the Premises as a classroom (and any other uses and purposes accessory or incidental thereto) and represents that the Premises are or will be prior to the Commencement Date, and throughout the Term, suitable for their lawful use for that purpose.
- 2. Renter shall not voluntarily, or by operation of law, sublet all or any part of Renter's interest in this Agreement.
- 3. This Agreement is in no way an encumbrance upon the Property. Except as specifically provided herein, Owner retains all right, title, and interest in and to the Property. All references to Property in this Agreement shall include the Premises, including the real property underlying the Premises.

- 4. Upon termination of this Agreement, Renter agrees to repair, at its expense, any damage to the Property caused by its entry thereupon pursuant to this Agreement and to remove all of its personal property and equipment from the Premises.
- 5. During the Term of this Agreement, Owner shall keep and maintain in good repair all structural portions of the Premises and Building 9, any common areas, and all Building 9 utility and mechanical systems, including the roof, exterior walls, structure, foundation, exterior doors, exterior windows, ceilings, HVAC systems, plumbing, sprinklers, electric, sewer systems, lighting fixtures and re-lamping outside the Premises. Owner shall use its best efforts to conduct maintenance and repair activities in a manner calculated to provide the least disruption to Renter's use of the Premises. Except as otherwise set forth above, Renter shall keep in repair and maintain in good repair the interior of the Premises.
- 6. Except for Owner's obligations as set forth above, during the Term of this Agreement, Renter shall, at Renter's sole expense, keep the non-structural portions of the interior of the Premises, including the systems located within and exclusively serving the Premises (the "Premises Systems"), in good order, condition and repair, from the point of entry of such Premises Systems to the Premises, whether or not the need for such repairs occurs as a result of Renter's use, the elements or the age of such portion of the Premises (unless damage is caused by Owner, its employees, agents or contractors), including, but not limited to, all equipment and facilities, lighting facilities, fixtures, interior walls, interior surfaces of exterior walls, ceilings, floors, windows (to the extent damaged by negligent acts of Renter), doors, plate glass (to the extent damaged by negligent acts of Renter). In addition, Renter shall be required to perform repairs of any nature required due to the negligence or willful misconduct of Renter, its agents, employees and contractors. Renter, in keeping the Premises in good order, condition and repair, shall exercise and perform good maintenance practices, specifically including, without limitation, the procurement and maintenance of the service contracts and the procurement of janitorial services and supply a waste dumpster at a location that is designated by the Owner through a contractor previously approved by Owner which services other Renters at the Property. Renter shall also contract for and pay directly for telephone, data and internet services for the Premises. Renter's obligations shall include non-structural restorations, replacements or renewals when necessary to keep the Premises and all Premises Systems in good order, condition and state of repair as required by Renter under this Agreement. Notwithstanding the preceding sentence, only contractors approved in writing by Owner may do any work on the roof or roof membrane. Other than contractors approved by Owner, no person may be on the roof.
- 7. Each party to this Agreement shall defend, indemnify, and hold the other party and its officers, directors, employees, representatives, and agents harmless from and against any and all claims, damage, injury, liabilities, costs, and expenses, including reasonable attorneys' fees and disbursements of counsel, arising out of or in any way related to: (a) a default under this Agreement by the indemnifying party; (b) any negligent conduct by the indemnifying party or its employees, agents, or contractors related to this Agreement; and (c) any willful misconduct by the indemnifying party or its employees, agents, or contractors. The foregoing indemnity shall survive the expiration or termination of this Agreement.
- 8. During the Term, Renter shall obtain and keep in force a Commercial General Liability policy of insurance protecting Renter, Owner and any Lender(s) whose names have been provided to Renter in writing (as additional insureds) against claims for bodily injury,

property damage, personal injury and advertising injury based upon, relating to, involving, or arising out of the ownership, use, occupancy, or maintenance of the Premises and all areas appurtenant thereto, and shall cover all owned, non-owned, and hired vehicles used in the conduct of Renter's Permitted Use at the Property. Renter shall promptly provide Owner with evidence of such insurance in the form of an endorsement to the policy. Such insurance shall be on an occurrence basis for bodily injury and property damage coverage, providing coverage in an amount not less than \$1,000,000 for damages because of all bodily injury and property damage arising out of any one occurrence and coverage in an amount not less than \$3,000,000 for all damages because of all personal injury and all advertising injury sustained by any one person or organization. The insurance shall include an "Additional Insured – Managers, Owners, of Premises" endorsement.

Owner shall maintain Commercial General Liability insurance with limits of at least \$1,000,000 per claim for bodily injury and property damage and \$3,000,000 in the aggregate, as well as property and casualty insurance in an amount at least equal to the full replacement cost of Building 9.

- 9. The "Term" of this Agreement shall commence on the date of Renter's first entry on the Premises for the conduct of Renter's Permitted Use (the "Commencement Date") and end upon the Renter's written notice of the surrender of the Premises in the same condition received, normal wear and tear and damage by casualty or otherwise covered by insurance and damage not caused by renter excepted. The term of this agreement shall be on a month-to-month lease following the Commencement Date. The parties may extend or amend this Agreement upon mutual written agreement.
- 10. Owner requires written notification sixty (60) days in advance of the expiration date of this Agreement if Renter intends to terminate this Agreement as per Section 9 above.
- 11. Renter will be issued a key to access the Premises.
- 12. Owner represents and warrants that (i) no hazardous materials or products are located at the Property, and (ii) the Property is in compliance with applicable environmental laws. Owner and Renter agree to conduct their respective businesses and operations in compliance with all applicable environmental laws and, to the extent that it uses any hazardous materials or products in connection with such business and operations, to use them in full compliance with all applicable environmental laws. Owner agrees that if any hazardous materials or products are released, discharged or disposed of by any party, other than Renter, on or about the Property, Owner shall immediately, properly and in accordance with applicable laws, clean up and remove the hazardous materials or products from the Property at Owner's sole expense.
- 13. Owner shall ensure that the Premises conforms to all applicable sections of the New York State Uniform Fire Prevention and Building Code (the "Code") and all other applicable laws and regulations. Any fire extinguishers required under the Code at the Premises shall be provided by the Renter.
- 14. CONSIDERATION- The monthly rent ("Rent"), which is payable in advance on or before the first (1st) day of each month throughout the Term commencing on the Commencement Date shall be as follows: \$4,761.79 Renter covenants and agrees to pay Rent to Owner monthly in advance, in immediately available, lawful money of the United States, without offset or deduction (except as specifically permitted in this Agreement), which Rent shall

be due on the first business day of each calendar month. Payment of Rent shall be made to Owner at its address stated herein by wire transfer of funds or, at Renter's option, by check, at such address as directed by Owner in writing. Acceptance of a payment which is less than the amount then due shall not be a waiver of Owner's rights to the balance of such Rent, regardless of Owner's endorsement of any check so stating. In the event that any check, draft, or other instrument of payment given by Renter to Owner is dishonored for any reason, Renter agrees to pay to Owner the sum of \$50.00.

15. NOTICES: Any notices, concerns, or approvals required or permitted hereunder shall be properly given if in writing whether personally delivered or forwarded by recognized overnight courier or by mail, postage prepaid, addressed to the following addresses (or such other addresses as from time-to-time be designated in writing by either party):

To Renter: To Owner:

Monroe 2-Orleans BOCES

3599 Big Ridge Rd.

Spencerport, NY 14559

Attn: Steve Roland

Assistant Superintendent for Finance & Ops
(585) 352-2412

Tech Park Owner LLC
789 Elmgrove Road
Rochester, NY 14624
Attn: Peter J. Chapman
Executive Vice President
(585) 295-1250 x 114

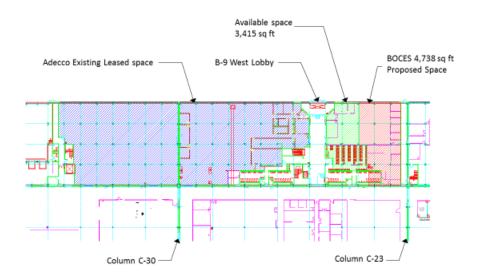
- 16. COMPLETE AGREEMENT- This Agreement constitutes the entire understanding between the parties and may not be modified or amended orally but only by an instrument in writing signed by both parties. The invalidity or illegality of any part of this Agreement shall not affect the validity or force of any other part hereof.
- 17. JURISDICTION- This agreement shall be construed and enforced in accordance with the laws of the State of New York, U. S. A.
- 18. COUNTERPARTS- This Agreement may be executed in one or more counterparts, all of which shall be considered one and the same Agreement, and shall become a binding Agreement when one or more counterparts have been signed by each of the parties and delivered to the other party.

{SEE SIGNATURES ON NEXT PAGE}

| IN WITNESS WHEREOF, Owner and Renter have executed this Agreement as of the date first written above. | | | |
|---|--|--|--|
| <u>Owner</u> | | | |
| Tech Park Owner LLC, a Delaware limited liability company | | | |
| By: Name: Peter J. Chapman Title: Executive Vice-President | | | |
| Renter | | | |
| Monroe 2-Orleans BOCES, a board of cooperative educational services company formed and presently existing under the laws of the State of New York | | | |
| By: Name: Title: | | | |

EXHIBIT A – The Premises

Building 9 First Floor



| 9. | New Business 2. Legislative Breakfast Attendance |
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| | 2. Legislative Dieaklast Attendance |
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| 9. | New Business |
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| | 3. Annual Meeting Preparation |
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| 9. | New Business |
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| | 4. Harris Beach Education Law Transition |
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| 9. | New Business 5. Resolution to Create a New Position |
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Be it so hereby resolved that the following position be created:

1.0 FTE Coordinator of Behavioral Support Services, 12 months/year

| 10. | Personnel and Staffing 1. Resolution to Approve Personnel and Staffing Agenda |
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11. Bids/Lease Purchases

- Resolution to Accept Cooperative Health and Safety Supplies
- 2. Resolution to Accept Cooperative Custodial Supplies
- 3. Resolution to Accept Cooperative Printer and Copier Supplies
- 4. Resolution to Accept Board Resolution for the Dream Consortium

BOARD OF COOPERATIVE EDUCATIONAL SERVICES **Second Supervisory District of Monroe and Orleans Counties** 3599 Big Ridge Road, Spencerport, NY 14559

BID RECOMMENDATION

COOPERATIVE HEALTH AND SAFETY SUPPLIES

Bid# RFB-2057-23 was opened on November 16, 2023, at 2:00 p.m. My recommendation for the award of this contract is as follows:

Pyramid School Products \$1,059.60

United Sales USA Corp/ \$156.00

Medco Supply \$9.40

Bids obtained: 46 Bids returned: 10

Bid Analysis

The bid for Cooperative Health & Safety Supplies has been recommended for award on a line by line basis to the lowest responsive and responsible bidders who met all the required specifications. The bid for Cooperative Health & Safety Supplies will be used by Monroe 2 BOCES teachers and office staff members.

Funds to be provided from the 2023-2024 and 2024-2025 Exceptional Children and O&M budgets.

January 5, 2024

Wendy Vergamini Date

BOARD OF COOPERATIVE EDUCATIONAL SERVICES Second Supervisory District of Monroe and Orleans Counties 3599 Big Ridge Road, Spencerport, NY 14559

BID RECOMMENDATION

COOPERATIVE CUSTODIAL SUPPLIES

Bid# RFB-2059-23 was opened on November 16, 2023, at 2:00 p.m. My recommendation for the award of this contract is as follows:

| Dobmeier Janitor Supply | \$17,523.70 |
|---------------------------------|-------------|
| Hill & Marks, Inc. | \$14,532.40 |
| WB Mason Company | \$10,482.70 |
| Central Poly | \$5,810.00 |
| Interboro Packaging Corporation | \$4,980.00 |
| Corr Distributors, Inc. | \$3,794.40 |
| Unipak Corp. | \$2,325.00 |
| Pyramid School Products | \$662.15 |
| HJS Supply Co. LLC | \$525.20 |

Bids obtained: 58 Bids returned: 17

Bid Analysis

The bid for Cooperative Custodial Supplies has been recommended for award on a line by line basis to the lowest responsive and responsible bidders who met all the required specifications. The bid for Cooperative Custodial Supplies will be used by the O&M Department and Monroe 2 BOCES teachers and office staff members.

Wendy Vergamini

Funds to be provided from the 2023-2024 & 2024-2025 all programs budgets.

January 5, 2024

Date Director of Procurement

BOARD OF COOPERATIVE EDUCATIONAL SERVICES Second Supervisory District of Monroe and Orleans Counties 3599 Big Ridge Road, Spencerport, NY 14559

BID RECOMMENDATION

COOPERATIVE PRINTER AND COPIER SUPPLIES

Bid# RFB-2060-23 was opened on November 16, 2023, at 2:00 p.m. My recommendation for the award of this contract is as follows:

The Tree House \$4,650.40

Bids Obtained: 37 Bids Submitted: 7

Bid Analysis

The bid for Cooperative Printer and Copier Supplies has been recommended for award on a category basis to the lowest responsive and responsible bidders that met all required specifications. The bid for Cooperative Printer and Copier Supplies will be used by Monroe 2 BOCES teachers and office staff members.

Funds to be provided from the 2023-2024 and 2024-2025 All Program Budgets.

December 21, 2023

Date

Wendy Vergamini
Director of Procurement

BOARD RESOLUTION

COOPERATIVE BIDDING

of

DATABASES, RESEARCH TOOLS, E-BOOKS, AUTOMATION AND MEDIA FOR USE IN SCHOOL LIBRARY SYSTEMS "DREAM CONSORTIUM"

SCHOOL YEAR 2024-2025

WHEREAS.

A number of Boards of Cooperative Educational Services (BOCES) and School Library Systems (SLS) require software and database access

WHEREAS,

The BOCES or SLS named below is desirous of participating with other BOCES and SLS in New York State in cooperatively procuring the software and database access, as authorized by General Municipal Law, Section 119-o, and

WHEREAS.

The BOCES named below wishes to appoint the Albany-Schoharie-Schenectady-Saratoga BOCES (Capital Region BOCES) to advertise for, receive competitive proposals, and award contracts on their behalf; therefore

BE IT RESOLVED,

That the BOCES listed below hereby appoints the Capital Region BOCES to represent it in all matters relating above, and designates the Daily Gazette Newspaper as the legal publication for all related legal notifications, and,

BE IT FURTHER RESOLVED,

That the BOCES listed below authorizes Capital Region BOCES to represent it in all matters leading up to and including the entering into a contracts for the purchase of the above mentioned software and database access, and,

BE IT FURTHER RESOLVED,

That the BOCES listed below agrees to (1) abide by majority decisions of the participating districts; (2) abide by the award of the Capital Region BOCES Board; (3) and that after the award of contracts it will conduct all negotiations directly with the awarded contractors

CERTIFICATION OF BOARD CLERK

| I, | Clerk of the Board of | |
|---|---|---------|
| | (BOCES/ SLS) | |
| hereby certify that the above r Education at its meeting held or | solution was adopted by the required majority vote of the B | oard of |
| | (Date of Meeting) | |
| Authorized Signature | | |

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| 12. Executive Officer's Reports | |
| 1. Albany D.S. Report | |
| 2 Local Undata | |
| 2. Local Update | |
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13. Committee Reports Labor Relations Committee Legislative Committee 2. 3. Information Exchange

14. Upcoming Meetings/Calendar Events

January 17 Noon MCSBA Labor Relations Committee Meeting

(DoubleTree)

6:00 pm Board Meeting (ESC, Board Room)

January 24 Noon MCSBA Steering Committee Meeting

(DoubleTree)

January 31 Noon MCSBA Legislative Committee Meeting

February 3 8:30 am MCSBA Legislative Breakfast (Shadow Lake) February 5 9:00 am MCSBA Legislative Committee Debrief Table

Leaders (Zoom)

February 7 Noon MCSBA Information Exchange Committee

(DoubleTree)

February14 Noon MCSBA Labor Relations Committee (Double Tree)

6:00 pm Board Meeting (ESC, Board Room)

| 15. Other Items | |
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| 15. Other items | |
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| 16. Executive Session | | | | |
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| Resolution to adjourn to adjourn to executive Session to discuss the employment history of a particular person(s) and Operation & Maintenance and Security Negotiations Data | | | | |
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| 17. Adjournment | | |
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